



# Richard W. Smith

President and CEO, FedEx Trade Networks

Richard W. Smith is president and CEO of FedEx Trade Networks, a subsidiary of FedEx Corp., based in Memphis, Tennessee. He is responsible for ensuring FedEx Trade Networks, an international integrated freight forwarder, delivers tailored solutions to guide businesses of all sizes and continues being a leading provider of global transportation services, value-added logistics solutions, and comprehensive customs brokerage services.

Growing up alongside the company in Memphis, Smith developed a deep passion and understanding of the valuable role logistics serves in connecting people and goods, and creating economic growth. In 2010, he was voted one of Memphis' "Top 40 Under 40" by the Memphis Business Journal.

Smith joined FedEx Services in 2005 as a senior solutions analyst. In 2007, he became a manager at FedEx SupplyChain Solutions. He was promoted to managing director of Life Sciences & Specialty Services at FedEx Express in 2009 and was named vice president of Global Trade Services in April 2014. Most recently, he held the position of senior vice president of Global Trade and Specialty Services.

Smith earned his undergraduate degree from George Washington University and his Juris Doctor from the University of Mississippi School of Law. He serves on the following boards: the Greater Memphis Chamber and its Chairman's Circle, Launch Tennessee, and the Coalition of Services Industries.

